

🚀 Mensch und Maschine at a glance

All amounts in million EUR (unless stated otherwise)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Revenue	160.4	167.1 +4.2%	160.9 -3.7%	185.4 +15%	245.9 +33%	244.0 -0.8%	266.2 +9.1%	320.5 +20%	322.3 +0.6%	325.84 +1.1%	238.59 -27%
Germany	74.7 47%	74.9 44.8%	75.9 47.2%	83.3 44.9%	113.0 45.9%	113.1 46.3%	113.9 42.8%	134.2 41.9%	133.5 41.4%	138.46 42.5%	100.60 42.2%
International	85.7 53%	92.2 55.2%	85.0 52.8%	102.1 55.1%	132.9 54.1%	130.9 53.7%	152.3 57.2%	186.3 58.1%	188.8 58.6%	187.38 57.5%	137.99 57.8%
Gross profit	84.5	91.4 +8.2%	94.8 +3.7%	103.9 +9.6%	127.9 +23%	128.0 +0.1%	138.4 +8.2%	161.1 +16%	168.5 +4.6%	174.59 +3.6%	181.88 +4.2%
M+M Software	39.6 47%	44.7 48.9%	48.9 51.6%	54.3 52.3%	69.7 54.5%	68.9 53.8%	76.1 55.0%	87.5 54.3%	94.9 56.3%	99.03 56.7%	102.74 56.5%
M+M Digitization	44.9 53%	46.7 51.1%	45.9 48.4%	49.6 47.7%	58.2 45.5%	59.1 46.2%	62.3 45.0%	73.6 45.7%	73.6 43.7%	75.56 43.3%	79.14 43.5%
Operating profit EBITDA EBITDA return from revenue	12.8 8.0%	15.8 +23% 9.4%	18.0 +14% 11.2%	22.7 +26% 12.3%	36.5 +61%* 14.9%	40.3 +10% 16.5%	44.4 +10% 16.7%	52.7 +19% 16.4%	56.6 +7.5% 17.6%	56.74 +0.2% 17.4%	60.42 +6.5% 25.3%
Operating profit EBIT EBIT return from revenue	8.5 5.3%	12.5 +47% 7.5%	15.2 +22% 9.5%	19.7 +29% 10.6%	27.2 +38% 11.1%	31.0 +14% 12.7%	34.7 +12% 13.0%	42.6 +23% 13.3%	46.8 +10% 14.5%	46.47 -0.8% 14.3%	49.11 +5.7% 20.6%
Net profit after minorities Net return from revenue per share in EUR	3.9 2.4%	6.6 +70% 3.9%	8.5 +30% 5.3%	11.7 +37% 6.3%	16.7 +43% 6.8%	18.7 +12% 7.7%	21.3 +14% 8.0%	26.0 +22% 8.1%	28.9 +11% 9.0%	30.49 +5.6% 9.4%	31.81 +4.3% 13.3%
Operativer Cashflow per share in EUR	14.7 0.91	14.6 -0.1% 0.90	15.2 +4.0% 0.935	15.2 +0.2% 0.93	26.3 +73%* 1.57	33.7 +28% 2.01	36.9 +9.4% 2.18	39.0 +5.8% 2.33	50.6 +30% 3.02	62.32 +23% 3.69	16.58 -73% 0.995
Dividend in EUR	0.25	0.35 +40%	0.50 +43%	0.65 +30%	0.85 +31%	1.00 +18%	1.20 +20%	1.40 +17%	1.65 +18%	1.85 +12%	2.00 +8.1%
Total assets	102.5	100.5 -2%	101.8 +1%	106.1 +4%	159.5 +50%*	154.7 -3%	160.8 +4%	187.5 +17%	187.2 -0%	211.89 +13%	201.16 -5%
Shareholders' equity Equity ratio	39.2 38.6%	39.6 +1% 40.4%	40.6 +2% 43.1%	43.9 +8% 48.3%	51.3 +17% 46.1%	73.5 +43% 51.8%	80.2 +9% 57.7%	92.8 +16% 45.7%	85.7 -7.6% 53.3%	99.76 +16% 49.5%	84.76 -19% 42.1%
# Shares in million	16.127	16.306 +1.1%	16.281 -0.2%	16.351 +0.4%	16.820 +2.9%	16.783 -0.2%	16.897 +0.7%	16.769 -0.8%	16.773 +0.0%	16.908 +0.8%	16.663 -1.4%
# Headcount (FTE)	731	759 +3.8%	784 +3.3%	821 +4.7%	946 +15%	948 +0.2%	979 +3.3%	1.031 +5.3%	1.056 +2.4%	1.095 +3.7%	1.127 +2.9%

* Comparison 2019/18 distorted by first time application of IFRS16